



We build strength, stability, self-reliance and shelter.

### **Job title: TCIS - Entrepreneurship and Innovation Manager**

Habitat for Humanity International (HFHI) is a global, nonprofit, Christian housing organization working in approximately 70 countries around the world. Since the founding in 1976, Habitat for Humanity has helped more than more than 29 million people meet their affordable housing needs and obtain a safer place to sleep at night, along with the strength, stability and independence to build better lives. Our vision is of a world where everyone has a decent place to live. We work toward our vision by building strength, stability and self-reliance in partnership with people and families in need of a decent and affordable home. Through financial support, volunteering or adding a voice to support affordable housing, everyone can help families build better lives for themselves. Through shelter, we empower.

When you join Habitat for Humanity you are not only joining a global organization, but a diverse team of over 800+ people who value; **Humility, Courage and Accountability.**

We invite you to visit our website, [www.habitat.org](http://www.habitat.org) to learn more about us.

Achieving affordable and decent housing continues to evade many Kenyans with a housing deficit currently estimated at 2.5 million houses and an annual gap of over 200,000 units. Recent efforts from government have served as a welcome push for new housing programs and projects. While public initiatives and even burgeoning philanthropic efforts may help alleviate the pressing housing needs of some, the immensity of the shortage, which is ballooning because of rapid urbanization, requires radical changes in housing markets. Catalyzing the housing market to innovate in providing solutions for low-income market segments becomes vital.

#### **Your role:**

Located in **Nairobi Kenya**, as an **Entrepreneurship and Innovation Manager**, you will lead, deliver and support interventions in developing and testing new/improved products and services along with new business models in as far as affordable housing in Kenya. Ultimately, the Innovation and Entrepreneurship Manager will work with entrepreneurship and innovation ecosystems in affordable housing to ensure Habitat for Humanity's works in low income housing is developed and expanded. This will include working with accelerators to identify, nurture and accelerate start-ups and early stage companies that are developing shelter solutions for low-income households, linking in with Habitat for Humanity's shelter Venture fund, entrepreneurs, investors, business mentors, academic institutions, government, regulatory bodies, external consultants and the regional team. This role will interface with other TCIS initiatives in Kenya and the region in terms of supporting and or drawing out a pipeline of innovations.

#### **Essential Duties and Responsibilities:**

- Lead the development of the Kenya Venture Lab concept including working with the entrepreneurship and innovation ecosystem, developing and managing relationships with accelerators, investors, academia, and other market actors.
- Identify and work with other entrepreneurship ecosystems and accelerators to influence uptake and adaption of shelter as a thematic focus.
- Build and maintain a pipeline of early stage companies focused shelter-related technologies for TCIS programs and the Shelter Venture fund.
- Identify relevant investors and business mentors to nurture start-ups and early stage enterprises as they grow to venture-backed companies in shelter.

- Support the due diligence and assessment of entrepreneurs and startups and develop proposals for the Shelter Venture Fund investment committee and other ecosystem investors where applicable.
- Liaise with relevant academic institutions conducting research into areas related to shelter e.g., technologies, business acceleration, impact investing etc., to support Habitat for Humanity's work
- Assist in the research, strategy and planning of housing market systems and entrepreneurship programs.
- Identify, develop, mentor and support junior staff members in entrepreneurship and innovation ecosystem programming.
- Lead monitoring and evaluation of the entrepreneurship and innovation ecosystem work and ensure data is periodically captured and analyzed and report on progress and requisite technical and budgetary alignments.
- Facilitate internal learning activities based on feedback from the programs
- Collaborate with Terwilliger Center's regional teams in Asia Pacific and Latin America to share emerging good practices and foster organizational learning.

#### **Education & Experience:**

- Master's degree in Economics, Finance, Engineering or related field, MBA is a plus.
- 10 years relevant experience in business, social entrepreneurship, international development, housing, finance or similar field with progressively increasing responsibility.
- significant experience working with accelerators, incubators, impact investors, venture capital firms in the region, including knowledge of the accelerator ecosystem, and evidence of network of relationships.
- Experience founding or leading a start-up in an emerging market context is an added advantage.

#### **Capabilities & Technical Competencies:**

- Entrepreneurial, persuasive and agile
- Strong inter-personal skills
- Quality and results oriented
- Consultative and communication skills
- Knowledge of the affordable housing sector or construction technologies is a plus
- Proposal development, Project Management, Monitoring and evaluation, Planning and budgeting, Team development and management.

Willing to travel up to 50% of the time internationally and domestically.

#### **How to apply:**

Submit your CV along with a letter of motivation to [emeahr@habitat.org](mailto:emeahr@habitat.org). Kindly quote the title of the vacancy in the subject of the email. **Closing Date for Applications is 24 April 2020**

*HFHI is an equal opportunity employer and seeks to employ and assign the best qualified personnel for all our positions in a manner that does not unlawfully discriminate against any person because of race, color, religion, gender, marital status, age, national origin, physical or mental disability, sexual orientation, veteran/reserve national guard status, or any other status or characteristic protected by law.*

***Safeguarding:*** HFHI requires that all employees take seriously their ethical responsibilities to safeguarding our intended beneficiaries, their communities, and all those with whom we work. Managers at all levels have responsibilities to support and develop systems that create and maintain an environment that prevents harassment, sexual exploitation and abuse, safeguards the rights of beneficiaries and community members (especially children), and promotes the implementation of Habitat for Humanity's code of conduct.