In the United States,

1 IN 7 HOUSEHOLDS spend more than half of their income on housing.

Lower-income households are especially likely to have unaffordable housing costs, requiring more than 30% of their income. This includes many facing severe cost burdens, requiring more than 50% of their income.

The income needed to afford rent exceeds that of many workers.

$25.82/hour ($53,699 per year) Wage needed to afford fair market rent for a two-bedroom home in the United States, working 40 hours per week. Minimum wage: $7.25/hour

Increasingly, renters can’t afford the typical home price.

$56,174 per year Income needed to purchase a median-priced home in the United States. Median income of renters in the United States: $43,200

The underproduction of housing and the shortage of entry-level homes are driving up unaffordability and impeding efforts to close racial and ethnic gaps in homeownership.

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Share of households paying over 30% of their income on housing:

- Renters: 72%
- Homeowners: 50%
- Renters and homeowners: 61%
- All incomes: 30%

Share of households paying over 50% of their income on housing:

- Renters: 42%
- Homeowners: 29%
- Renters and homeowners: 36%
- All incomes: 14%

Homeownership rates by race/ethnicity:

- White: 73%
- Black: 44%
- Hispanic: 51%
- Asian: 62%
- Native American: 38%
- All: 65%

Shortage of homes relative to demand in the United States -3,779,410 (rental and for sale)

Percentage of homes that were entry-level homes in the United States in 2019 7% (down from 40% in 1980)
Cost of Home

Habitat for Humanity seeks a world in which everyone has a decent place to live. But too many in the United States still struggle to afford the cost of home. Soaring rents and home prices have led to a substantial rise in housing cost burdens. Many renters face having to choose between paying for housing or for food, medical care or other essential expenses. Aspiring homebuyers are increasingly priced out of the housing market, setting back efforts to close homeownership gaps for households of color.

Cost of Home is a five-year advocacy campaign through which local Habitat organizations, partners, volunteers and community members nationwide are working to increase home affordability for 10 million people. To fully address our nation’s housing challenges, Habitat is advocating at all levels of government to advance policy solutions related to:

- Dedicating funding for the production and repair of affordable homes for homeownership and rent.
- Increasing access to down payment assistance, especially for those facing the greatest barriers.
- Improving zoning to lower the cost of building affordable homes.
- Incentivizing investment in economically distressed neighborhoods while ensuring housing stability for lower-income renters and homeowners.
- Increasing the availability and mobility of housing choice vouchers for very low-income families while improving their workability for landlords.

More than halfway through the campaign, Cost of Home has been instrumental in helping an estimated 6.45 million people access stable, affordable homes through our advocacy to influence policies at the local, state and federal levels.

Habitat organizations are propelling a wide range of policy solutions at all levels of government, including:

- Supply and preservation
- Access to credit
- Land use
- Communities of opportunity

To learn more about Cost of Home, visit habitat.org/costofhome.

Habitat for Humanity

Driven by the vision that everyone needs a decent place to live, Habitat for Humanity found its earliest inspirations as a grassroots movement on an interracial community farm in south Georgia. Since its founding in 1976, the Christian housing organization has grown to become a leading global nonprofit working in local communities across all 50 states in the U.S. and in more than 70 countries. Families and individuals in need of a hand up partner with Habitat for Humanity to build or improve a place they can call home. Habitat homeowners help build their own homes alongside volunteers and pay an affordable mortgage. Through financial support, volunteering or adding a voice to support affordable housing, everyone can help families achieve the strength, stability and self-reliance they need to build better lives for themselves. Through shelter, we empower. To learn more, visit habitat.org.

Sources:
2. National Low Income Housing Coalition (Out of Reach, 2022).
3. Assumes a 10% down payment, 28% payment-to-income ratio, 3.0% interest rate (the median in 2020), nationally typical mortgage insurance and homeowners’ insurance, and state-specific property taxes (Sources: St. Louis Federal Reserve’s FRED database, NAHB’s Priced-Out Estimates for 2021, Census Bureau’s 2020 and 2019 ACS 1-Year Estimates).
7. “Entry-level” homes are smaller than 1,400 square feet (Source: Freddie Mac and CoreLogic, “How Many Starter Homes Are Being Built in Your State?” 2021).